# **C40 Cities Climate Leadership Group**



# Mobilidade Sustentável

Programa de testes com ônibus limpos





# Cidades liderado a Agenda















# PROGRAMA DE TESTES COM ONIBUS ELÉTRICOS E HIBRÍDOS NA AMÉRICA LATINA

Bogota, Rio de Janeiro, Santiago e Sao Paulo









### In partnership with:



## **Agradecimentos:**

- BID (Banco Interamericano)
- ISSRC e Qualipetro
- SPTRANS
- SMT e SVMA
- Operadores:Transpass e Ambiental
- Volvo
- Eletra
- Daimler
- BYD (Build Your Dream)
- Elektro (Iluminatti, Manvel e Sigma)















### **PROGRAMA DE TESTES:**

- · Emissão de poluentes locais (HC, CO, NOx, PM);
- Teste piloto com diesel de cana.
- Eficiência Energética das diferentes tecnologias (motores combustão e elétricos – bateria e trólebus).
- Viabilidade econômica das tecnologias e ciclo de vida total em cada cidade.





# Tecnologias testadas? Total de 16 ônibus (diesel, híbridos, trólebus e elétrico a bateria).











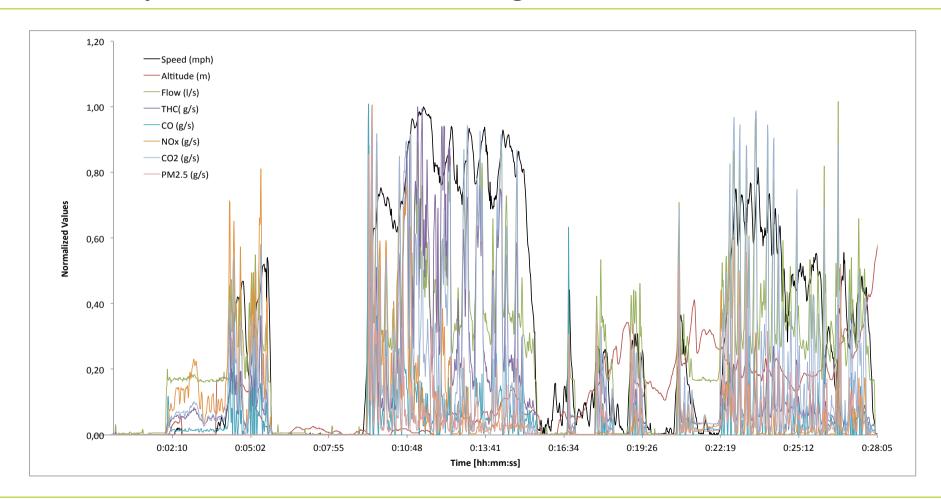






### Como são feitos os testes?

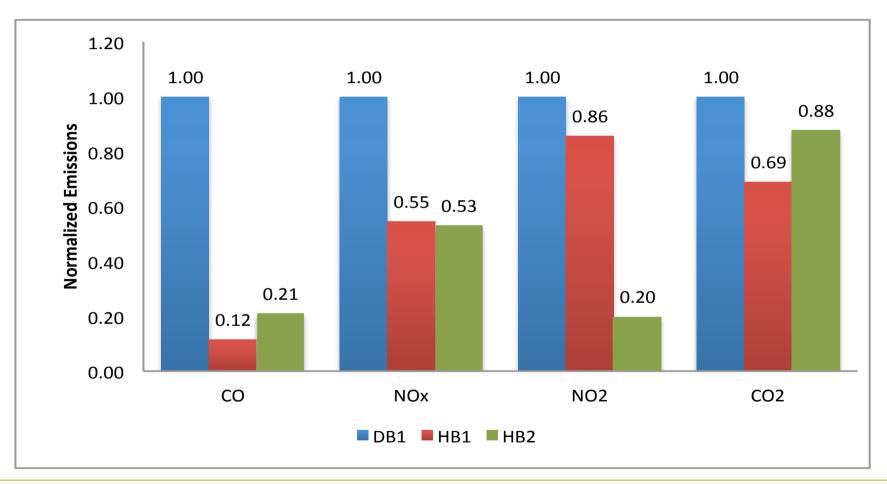
Exemplo de medição das emissões segundo a segundo em ônibus rodando por linha comercial com carga máxima.







## Sao Paulo com emissões padronizadas. Comparação Híbridos x Diesel

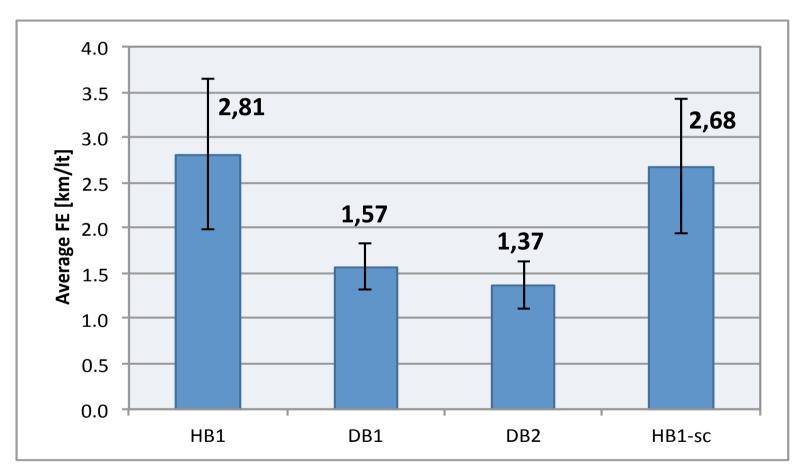






## Eficiência energética em São Paulo

1° Campanha com híbrido paralelo (alguns testes com diesel cana).



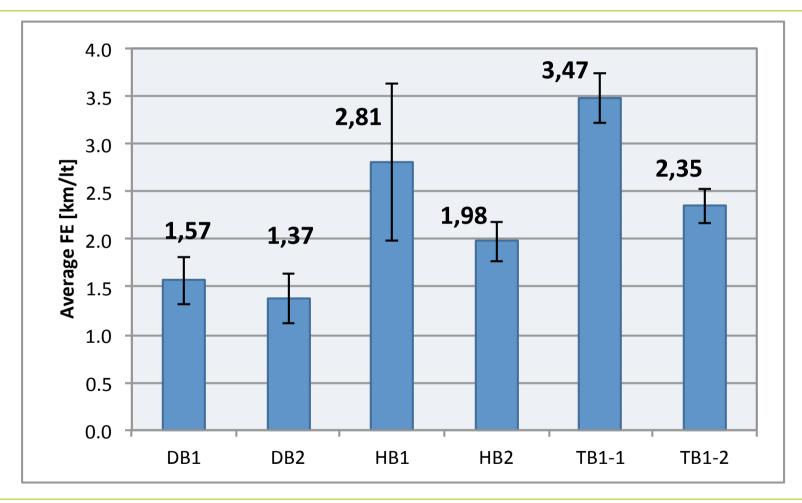
HB1-sc: 100%
DIESEL CANA



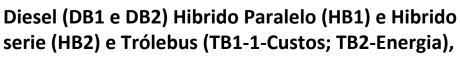


## Eficiência energética em São Paulo

2° Campanha com híbrido serie e trólebus.

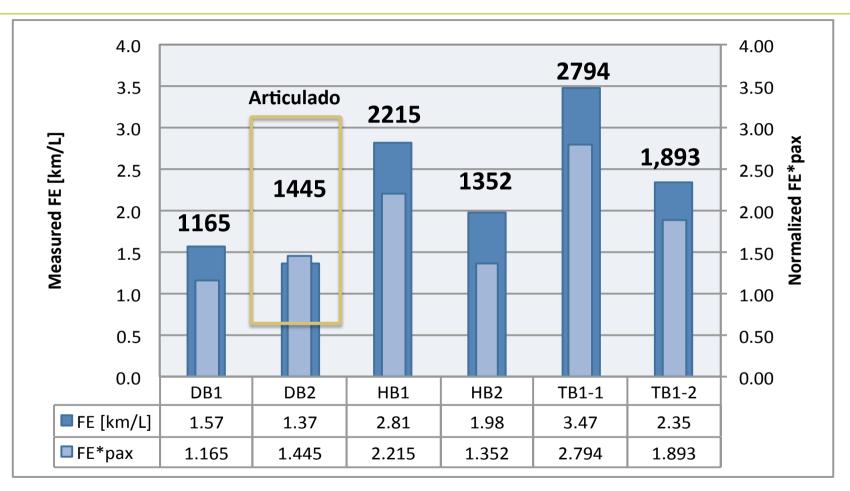








# São Paulo: Eficiência energética padronizada pela capacidade de passageiros máxima.

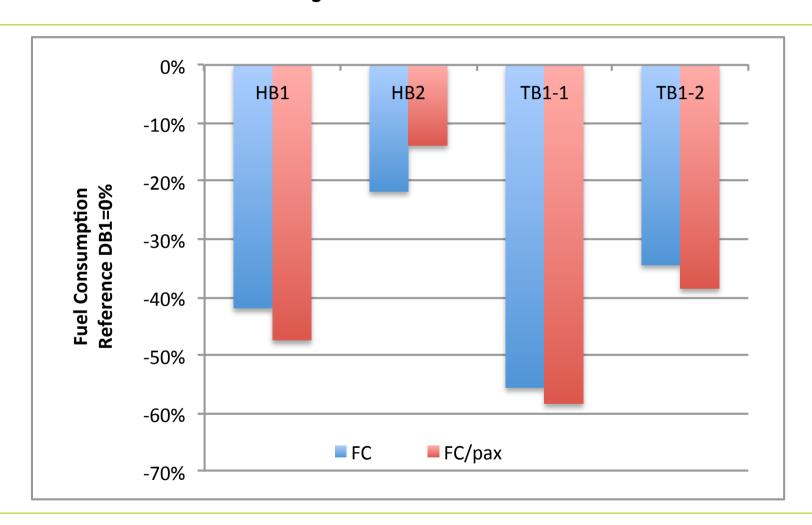




Diesel 13,2m: 76 passageiros - Diesel 18m: 109 passageiros

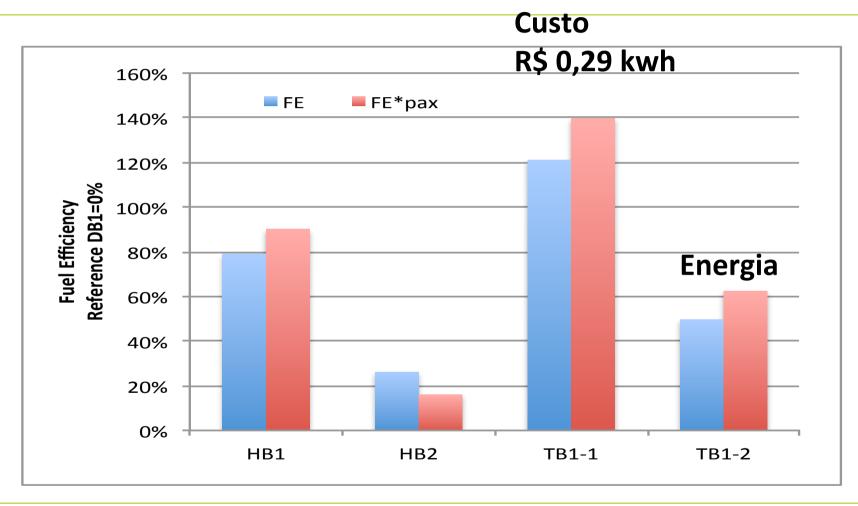
Hibrido1: 84 passageiros - Hibrido2:69 passageiros - Trolebus: 81 passageiros

# Consumo de combustível padronizado dos Híbridos e Trólebus em relação ao ônibus diesel base





# Eficiência do Ônibus Hibrido e Trólebus Medida km/litro ou kwh

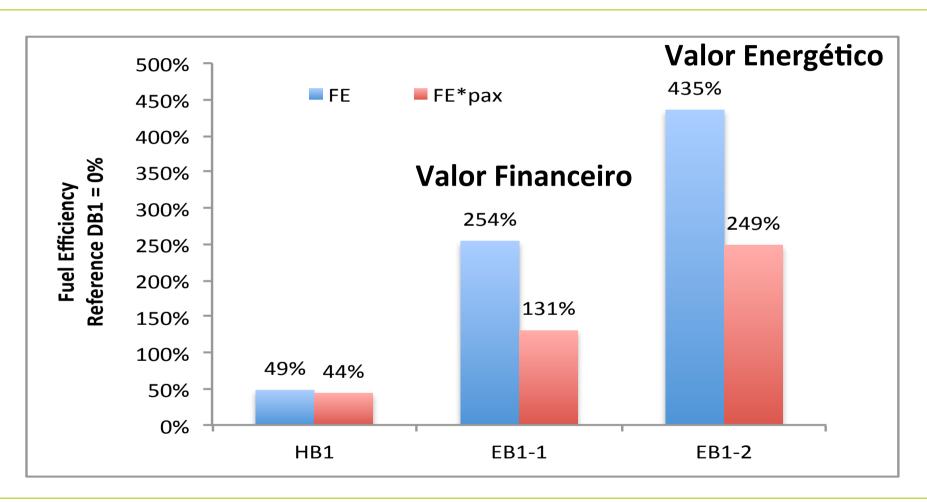






# Eficiência do Ônibus Hibrido e Elétrico

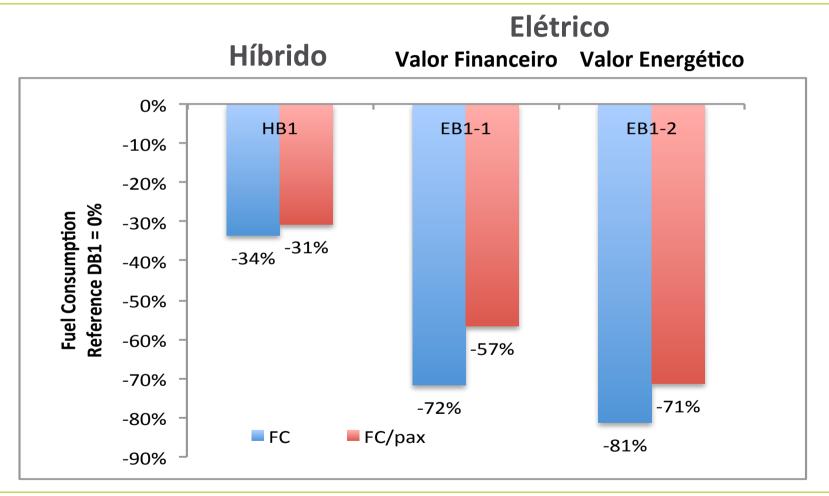
### Litro ou kwh/ km







# Maior eficiência nos Ônibus Hibridos e Elétricos Litro ou kilowatts/ kilometro





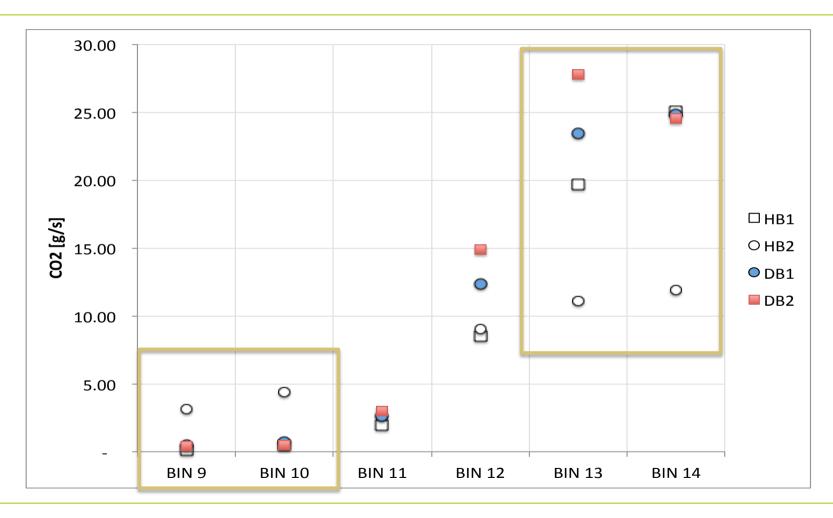


# Comparação das emissões em relação ao VSP (Vehycle Specific Power)

- Com ciclos de operação repetitivos, sendo que 96% da operação em São Paulo ocorre entre Bins 10 to 14. Representando um VSP de -7 to 13.6 kw/ton (massa veiculo).
- Para as emissões de poluentes, distribuição dos resultados também são bastante parecida (98% dos resultados de emissões estão entre os Bin 10 e Bin 14).
- **Diesel e Híbridos seguem mesma relação** Baixa emissão nos bins que demandam pouca energia (9, 10 and 11) e alta emissão nos bins mais altos.
- Híbridos em serie emitem mais em baixos usos energéticos, mas tem melhor desempenho quando o consumo energético do motor e' grande.
- Como a operação em São Paulo apresenta velocidades mais baixas em função do transito intenso (baixos VSP) híbridos tem desempenho muito bom em função dos freios regenerativos e previsibilidade dos trajetos
  - (Obs.: desempenho ainda melhor nos elétricos, em especial movidos `a baterias).

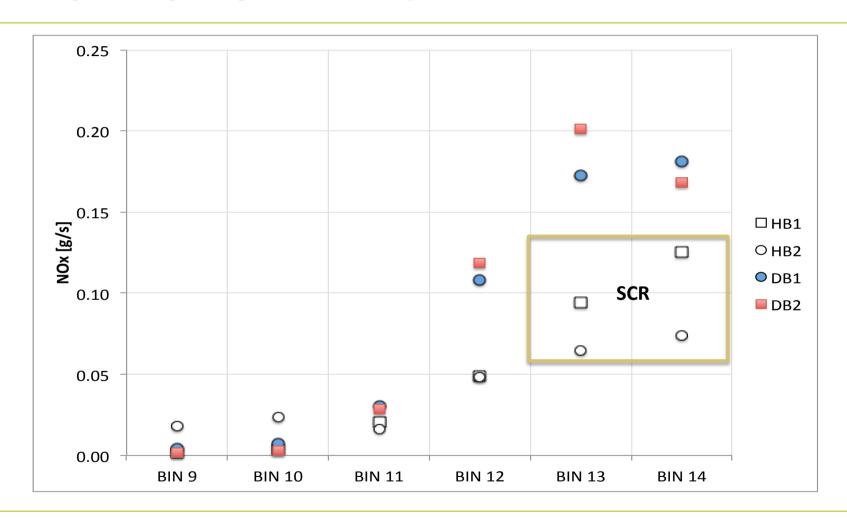


# Comparação do consumo em relação ao VSP (Vehycle Specific Power)



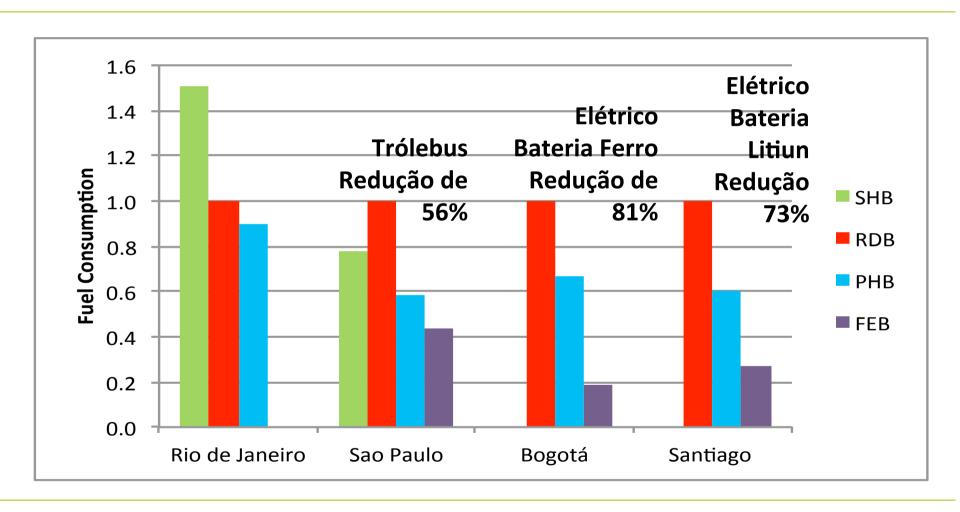


# Comparação das emissões em relação ao VSP (Vehycle Specific Power)





## Conclusão geral sobre consumo energético





Híbridos: Redução media de 31%

## Conclusões iniciais

- Significativa redução na emissões de poluentes dos híbridos.
- Zero emissões de poluentes locais nos ônibus elétricos.
- Aumento de velocidade gera redução no consumo e nas emissões.
- Variação de consumo em função de motoristas (20%).
- Grande economia de combustível/energia com eletricidade.
  - Híbridos entre 31% a 39% em planície.
  - Trólebus geram redução de 56% no consumo energético.
  - Ônibus elétricos teve redução média de 77% no consumo.
     Ônibus elétricos com baterias de fosfato de ferro são tecnologia com melhor desempenho de todas (81% redução consumo).





# Nov/Dez 2012: Visita tecnica

- Cidade do México;
- Gotemburgo;
- Estocolmo;
- Londres
- Xangai;
- Shenzhen,
- Changsa;
- Hong Kong













# HYBRID ELECTRIC BUS TEST PROGRAM IN LATIN AMERICA: Economic Analysis of the Program

Prepared by:

Dalberg

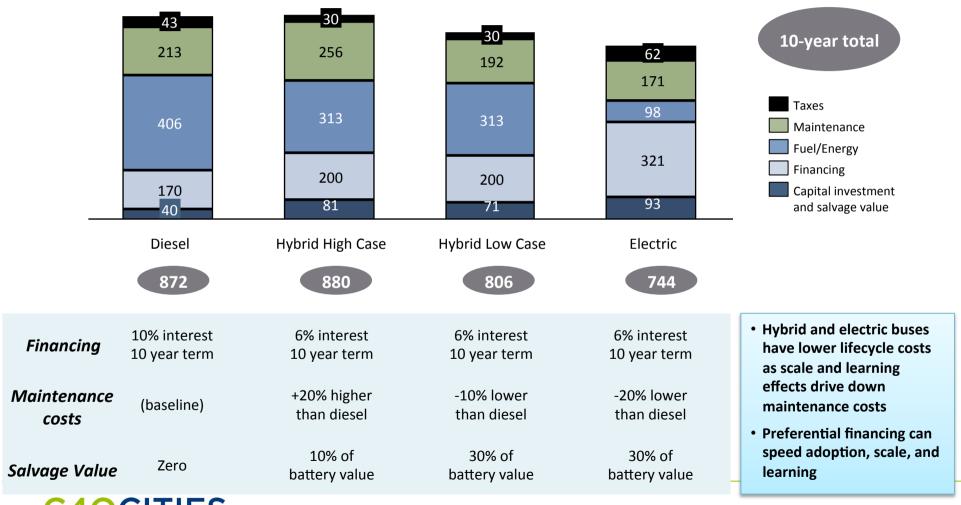
**Global Development Advisors** 



# Lower energy and maintenance costs reduce lifecycle costs for hybrid and electric buses compared to diesel buses

Bogotá

Lifecycle Costs ('000 USD, 10-Year Net Present Value)



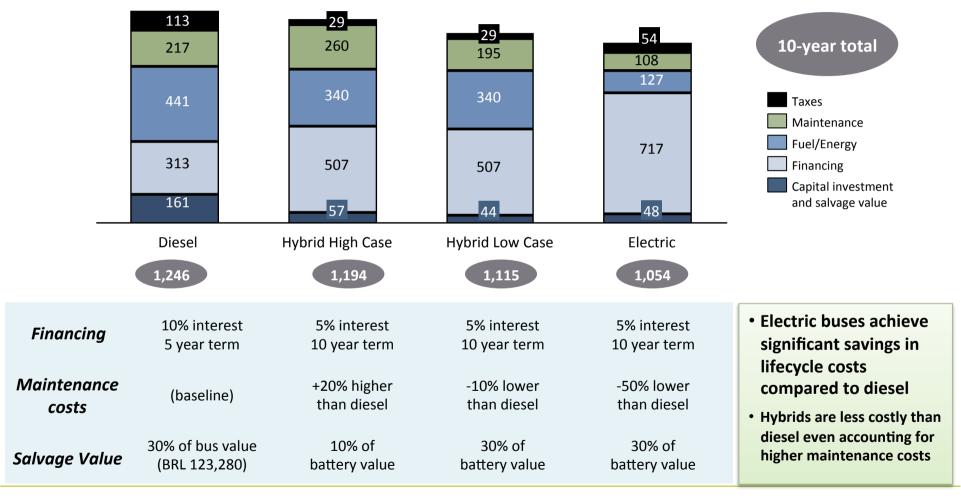


Notes: Bus costs/initial taxes are as follows: Diesel (\$180K/\$29K), Hybrid (\$290K/\$5K), Electric (\$450K/\$23K). Battery total value for hybrids are \$100K. Battery total value for electrics is \$203K. Salvage value represents % of total value discounted to year zero. Capital investment includes deduction for salvage value; Taxes include initial taxes and annual taxes related to bus ownership

# Electrics achieve savings of ~20% compared to diesel assuming partially local production and

Rio de Janeiro

Lifecycle Costs ('000 BRL, 10-Year Net Present Value)



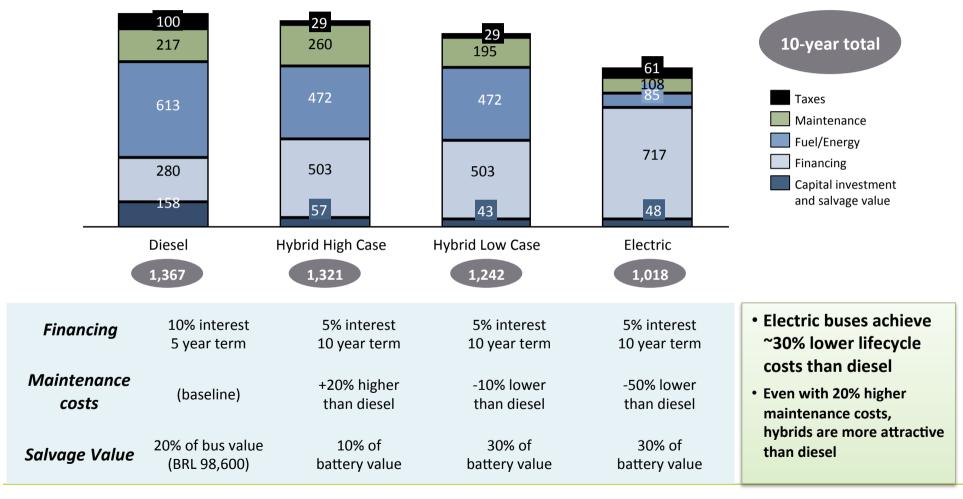


Assumes electric buses are partially produced/assembled locally, bypassing most import taxes. 10-year diesel costs includes purchase/resale of new bus after 5 years of operation. Capital investment includes deduction for salvage value; Taxes include annual taxes related to bus ownership. Bus costs/initial taxes are as follows: Diesel (BRL 329K/ BRL 140K), Hybrid (BRL 493K/BRL 151K), Electric (BRL 735K/BRL 175K). Battery total value for hybrids are BRL 163K; For electrics value is BRL 340K. Salvage value represents % of total value discounted to year zero.

# Lifecycle costs of hybrid and electric buses are lower than costs for diesel buses due to preferential financing options

Sao Paulo

Lifecycle Costs ('000 BRL, 10-Year Net Present Value)





Assumes electric buses are partially produced/assembled locally, bypassing most import taxes. 10-year diesel costs includes purchase/resale of new bus after 5 years of operation. Capital investment includes deduction for salvage value; Taxes include annual taxes related to bus ownership.

Bus costs/initial taxes are as follows: Diesel (BRL 296K/ BRL 123K), Hybrid (BRL 493K/BRL 146K), Electric (BRL 735K/BRL 175K). Battery total value f or hybrids are BRL 163K; For electrics value is BRL 340K. Salvage value represents % of total value discounted to year zero.

# <u>São Paulo uptake</u>: Policy and favorable financing can drive uptake and conversion to hybrid and electric buses

São Paulo

### Primary Drivers of Uptake in São Paulo

### **Policy**

- Enforcement of existing Climate Change Law
  - Law requires bus operators to switch away from fossilbased fuels entirely by 2018; Legislation favors electric, biodiesel, ethanol, and sugarcane diesel technologies
- Adding technology or fuel performance standards in new BRT concession awards and existing concession renewals
  - Standards can be included in 4 new BRT routes and in the renewal of other existing contracts to require transition to hybrid or electric technologies

### Economic/Market

- Low-interest financing for hybrid & electric technologies
  - BNDES may reverse financing incentives that currently favor diesel buses over hybrid and electric buses
- Reduce/eliminate unfavorable taxes and subsidies
  - Current high tax rates (import and other taxes) add ~35% to the cost of new electric buses imported
  - Petrobras subsidizes the cost of diesel fuel for operators, while electricity is taxed heavily

### Other

- Demonstrated evidence of the advantages and operational east of hybrids in other Brazilian cities
  - Small hybrid fleet has begun service in Curitiba, and has the potential to provide tangible favorable evidence to reduce transition risk for other operators in Brazil

### **High Uptake Scenario**

### **Assumptions:**

- Climate Law introduces exemption for diesel hybrids
- Large operators become comfortable with operation and maintenance of hybrid technologies in Curitiba
- New/renewed contracts include strict requirements to transition to cleaner fuels more quickly
- BNDES establishes concessional finance lines for hybrid and electric buses significantly below rates for diesel

### Potential uptake:

- ~2% of fleet transitions to hybrid or electric each year 2013-2015, rising to 5% in 2016 and 10% in 2019
- 12% of fleet (~1,200 buses) is H/E by 2016; ~70% by 2023 (~7,400 buses)

### **Low Uptake Scenario**

### **Assumptions:**

- Ethanol and/or sugarcane diesel prices decline steadily
- BNDES unable to provide additional financing incentives for hybrid or electric buses
- No tax relief provided for imported electric buses

### Potential uptake:

- Minimal uptake by 2016 (approximately 300 buses)
- Gradual increase in uptake as cost and performance improve; ~13% of fleet transitions by 2020 (~1,330 buses); ~30 of fleet transitions by 2023 (~3,200)

## São Paulo Roadmap

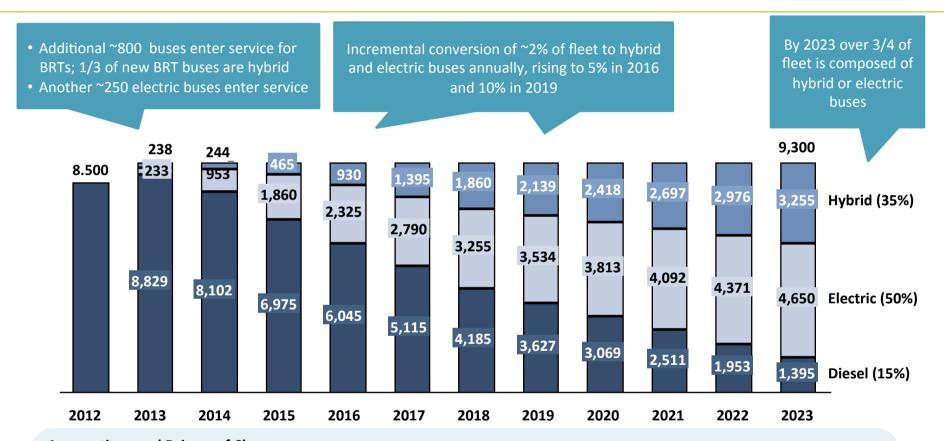
### São Paulo

	Potential solutions	Estimated impact	Likely feasibility	Timeframe needed for implementation (years)  1 2 3 4 5	Stakeholder to influence
Econom-i c	A. BNDES preferential loans for H/E buses at lower interest than diesel				BNDES/Buyers
	B. Leasing electric battery systems	em 🕒			Manufacturers
	C. Fixed maintenance/fuel/ energy fee to reduce costs and technological uncertain	ty ①			Manufacturers
	D. Extend life contracts and eliminate 5 year average maximum on contracts				City officials
Policy	<ul> <li>E. Fuel efficiency standards for new concessions</li> <li>1.Inter-municipal 4 new BRT</li> <li>2.City new BRT (150kms)</li> <li>F. Preferential import tax rates for H/E</li> <li>G. Incentives locally produce H</li> <li>H. Reduce subsidies to diesel</li> <li>I. Reduce taxes to electricity</li> </ul>				State/City officials State officials City officials Min.Com./Fin./Ind Min.Com./Fin./Ind Ministry of Ind.
M i s c	J. Leasing bus entity to eliminate technological risk reselling			High Potential	Ministry of Ener.  BNDES/BID/  Manufacturers

# São Paulo uptake: Fleet conversion will be required to meet mandates of Climate Change Law by 2018

São Paulo

Potential Fleet Transition in São Paulo, 2013-2023 (Illustrative High Uptake Scenario)



### **Assumptions and Drivers of Change:**

- Local production to avoid Import tax and/or reduction of taxes
- Climate Change Law provides exemption for hybrid (diesel) buses, catalyzing their growth
- Share of hybrid and electric buses in fleet reaches 55% by 2018; Remaining diesel buses shift to biodiesel blend & sugarcane to comply with Climate Law
- Share of hybrid and electric buses increases by 5% points in each year from 2014 to 2018, growth slowing starting in 2019

# Muito obrigado.









# Maiores informações

Adalberto Maluf amaluf@c40.org

Website: www.c40.org

Twitter: @C40cities

Facebook: C40 Cities





About C40 Cities Why Cities? Take Action Blog

C40 CITIES